

Partner Information Form

PIC Number	934851663
Organization ID	E10172253
Full legal name (Latin characters)	AKMI KATARTISI EKPAIDEYSI ANONYMI ETAIREIA
Acronym	AKMI KATARTISI AE
Address	1-3, Mavrokordatou street
Country	Greece
Region	Attica
Post Code	10678
City	Athens
Website	https://akmi-kek.gr/

Profile

Type of Organisation ¹	School/ Institute/ Educational centre – Adult education
Is your organisation a public body?	No
Is your organisation a non-profit?	No

Legal Representative (the person signing documents)

Title	Mr.
Position	Managing Director
Last Name	Rodopoulos
First Name	Konstantinos
Email	euprojects@universaltraining.edu.gr

¹ For the types of organisations, please refer to the Annex

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Contact Person

Title	Ms.
Position	Projects Coordinator
Last Name	Vaiouli
First Name	Evanthia
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Background and Expertise

Please briefly present the organisation (e.g. its type, scope of work, areas of activity and if applicable, approximate number of paid/unpaid staff, learners)

AKMI Katartisi was established in 2000 and was certified as a Level 2 National Centre for Vocational Training (K.D.V.M.2) by the National Organization for the Certification of Qualifications and Vocational Guidance (EOPPEP). It has more than 25 years of experience in the field of Vocational Education and Training and Lifelong Learning, focusing on pioneering learning methodologies/activities and having presence in Athens and Thessaloniki. So far, more than 20.000 individuals have been enrolled and benefitted from classes in various fields. Its private facilities have received 1 million euros in investments for state-of-the-art infrastructure and equipment. It has also established bonds for international cooperation with organizations such as ITEC, Pearson Edexcel, SQA and ACTA.

AKMI Katartisi is among the first choices of private VET education as it offers both long-term and short-term courses in a variety of fields and provides a "hands-on" orientation by operating fully equipped laboratories designed according to the standards and simulating the real conditions of everyday professional life or supporting the courses with WBL assignments. In addition, the collaboration with labour market experts, chambers, trade unions and associations give a concrete insight into the world of work, contributing to a more conscious choice of profession and preparing the future associates who are able to respond effectively to the market's needs.

The thematic fields of training are:

- Economy and Management
- Informatics, Tourism & Provision of Services
- Culture & Sports, Environment

- Health & Providence
- Pedagogy
- Agricultural & Rural
- Technical & Transportation.
- AKMI Katartisi operates projects in:
 - Continuing vocational training programs funded by the ESF and addressed mostly to adults (people over 18 years old)
 - Training programs for personnel by Manpower Employment Organization
 - National/Transnational/EU-funded Projects
 - Complementary and supportive actions and services towards employment, integration of disadvantaged groups, social cohesion, equal opportunities and environmental protection.

AKMI holds a strong background in adult education; one of its greatest achievements is that it designs tailor-made projects for specific target groups towards their quick (re)integration into the labour market and introduces flexible learning methodologies (online training, blended learning, WBL). There is no age limitation for enrollment in its classes, supporting even adults who wish to transition to a new professional career. Within this framework, AKMI Katartisi is a member of international and European associations and follows international teaching standards, integrating the latest upgrades and developments in the fields of VET studies and opening up a pathway for employment opportunities not only in Greece but also abroad!

Its highly-trained staff guarantees the successful adaptation of this project plans, in a concrete, well-designed, multi-dimensional educational experience, broadening the horizons of participants by combining digital applications, traditional methodologies, scientific research and data provided by our experts on the field of digital VET education towards disadvantaged individuals. AKMI Katartisi has extensive experience in working with vulnerable groups such as migrants, Roma populations, big and poor families, single-parent families, ex-prisoners etc., adjusting the training programs to their particular needs so as to actively support them during their (re)-integration into the labour market and provide advanced, high-quality upskilling or reskilling opportunities. Especially during the COVID-19 pandemic, AKMI Katartisi has further moved to expand its existing capacity for online lessons, transforming this challenge into an opportunity and contributing to the overall improvement of digital skills of its students.

What are the activities and experience of the organisation in the areas relevant for this project? What are the skills and/or expertise of key persons involved in this project?

AKMI Katartisi attracts a wide range of adults, including learners from various ages and social groups. The main target groups are aged 18-29 and 30-45 and come from different socio-economic environments, including vulnerable groups, such as the long-term unemployed, migrants, people living in marginalized areas etc. In the Lifelong Learning Center of AKMI S.A. have registered people who wish to develop their skills by attending academic training programs, strengthening the academic degrees they already hold, but also people who do not hold other degrees and wish through rapid training programs to acquire skills and competences which are necessary for facing the current and future demands of the labour market. It includes learners who are from different socioeconomic backgrounds, including vulnerable groups with cultural backgrounds, migrants, people living in marginalized areas, long-term unemployed etc.

AKMI Katartisi has participated in various European Projects that are funded by the EU. Specifically, they have experience as partners in AMIF and Erasmus+ projects (KA2 Strategic Partnerships for VET). AKMI Katartisi have participated in the preparation of a National Strategy for the Integration of Migrants into the Labour Market in Cyprus (the project ended in August 2020) while the other KA2 projects being run at the moment addressed again to migrants. In general, AKMI Katartisi has demonstrated great sensitivity and activity in projects targeting unemployed, social excluded, underprivileged or facing serious economic, social and mental health risks. Lastly, it runs 10 ESF Projects for the training of Unemployed in Certified VET Centers and practical learning – job placements in Greece and Cyprus.

In these projects, we have demonstrated expertise in:

- Training needs Analysis
- Desk research
- Design of educational mechanisms
- Curricula Development and Implementation
- Tailor-made training material for vulnerable groups
- Cooperation with big public bodies and expertise transferring

Skills and Expertise of Key Staff

Mrs. Eleni Pantelidou, Project Manager:

She is in charge of the implementation department of the Training programs. Ms. Pantelidou has an extensive experience in designing and implementing training programs aimed at adults, while she specializes in designing training programs aimed at socially vulnerable groups.

Charalampopoulou Vassiliki-Administrative, Financial Coordinator

Mrs. Charalampopoulou works as an Accountant at AKMI Katartisi. She has extensive financial experience, and she is managing all the European projects of the company. She holds a degree in Economics from the National and Kapodistrian University of Athens. What is more, she is familiar with a variety of accounting software (Soft-1, Atlantis) and she speaks English and Russian.

Mr. Paris Valadakis, Technician:

Mr. Valadakis works as a Web Administrator / Developer & Social Media Marketer in AKMI. He has been working as a Digital Manager designing outreach activities in AKMI's national and international projects, aiming at the highest dissemination and communication of its activities. He works in all EU projects as responsible of the Digital department of the Group.

Mrs. Aspasia Mousoulidi, Researcher:

Mrs. Mousoulidi is a Political Scientist with a Bachelor's Degree in Political Science and Public Administration with a Specialization in Political Analysis from the University of Athens. She is a researcher at Student Association for International Affairs (S.A.F.I.A) and a volunteer at Amnesty International in Greece. She is experienced in the field of Geographic Policy, Inclusive Growth and International Development Assistance.