

Partner Information Form

PIC Number	934447173
Organization ID	E10160958
Full legal name (Latin characters)	AKMI S.A
Acronym	AKMI
Address	16 Kodriktonos, Str.
Country	Greece
Region	n/a
Post Code	11257
City	Athens
Website	www.iek-akmi.edu.gr

Profile

Type of Organisation ¹	School/ Institute/ Educational centre – Vocational training (secondary level)
Is your organisation a public body?	No
Is your organisation a non-profit?	No

Legal Representative (the person signing documents)

Title	Mr
Position	Member of the Board
Last Name	Rodopoulos
First Name	Evangelos
Email	euprojects@akmi-international.com

¹ For the types of organisations, please refer to the Annex

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Contact Person

Title	Mrs
Position	Projects Coordinator
Last Name	Vaiouli
First Name	Evanthia
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Background and Expertise

Please briefly present the organisation (e.g. its type, scope of work, areas of activity and if applicable, approximate number of paid/unpaid staff, learners)

The Institute of Vocational Training AKMI is the largest VET provider in Greece and one of the 7 largest in Europe. It was founded back in 1989 and today is **active in 7 cities across Greece** (Athens, Piraeus, Thessaloniki, Crete, Larissa, Rhodes, Chalkida) **representing almost 60% of the total VET sector in the country** providing post-secondary education, of **EQF levels 3-5**. Every year, approximately **14.600 active students** are enrolled with the aim to study one of the **107 specialties**, in **more than 340 laboratories** in **14 different sectors** within **more than 37.500 m2 of infrastructure** across the country.

The fields of study in the campuses of Athens are numerous and in all of them, AKMI gives the students tools to collaborate and problem solve, brainstorm and reflect. Apart from the technical part of learning, the experienced educators ensure an inclusive community among the students and cultivate a safe environment, allowing them to open up, discover new directions and ultimately, helping them create a new mindset. **Social Inclusion and Gender Gap** are important issues for AKMI, which youth can reform and gradually resolve through education.

In one word, AKMI hopes that with proper education, the youth can become productive, scientific-oriented, broad-minded, and ideal citizens of the society as the society is significantly influenced by this category of people.

Excellency has been proven for AKMI S.A. multiple times with International and National Awards, including:

- Golden Award of Facility Design and Laboratory excellence
- Golden Award for providing access to the labor market services in the 2017 Education Business Awards

AKMI has also numerous accreditations from different institutes and sectors e.g. Alain Ducasse Education, Pearson- The world's leading learning company, ITEC- Education & Media Services, AHLEI- American Hotel & Lodging Educational Institute etc.

Overall, AKMI S.A. employs approximately 1200 people as permanent staff and collaborates with a multitude of teachers who are entrusted with the delivery of courses to students. The permanent administrative staff of the AKMI institution is 170 professional individuals, expertise to inspire educators and academic staff recognized for their innovative research and teaching standards, thus forming a highly-motivated community in the Institute. The qualified educators are 600+ in number having critical and evaluation skills in collaborating with the admin staff for the division of the students into groups and classes according to their qualifications, language knowledge, critical thinking, and mindset. Most of the educators cooperate and manage, in collaboration with the admin office, the total administration of the summer schools, mobility programs, training seminars and lectures, social and cultural events.

Another important fact for AKMI is that is **the only National Contact Point of European Vocational Skills Week in Greece, from 2020**, an annual initiative of European Commission that aims to raise awareness of the benefits of Vocational Education and Training across Europe. AKMI as part of this network and as one of the key organizations working in VET across Europe will:

- help to promote VET across Europe
- boost the quality of VET
- encourage local VET stakeholders to participate in EVS (European Vocational Skills) Week activities

Finally, AKMI SA is **the only Greek Centre of Vocational Excellence, partner of the European Network for Excellence, developed by the European Training Foundation**. Members of the ETF Network for Excellence share a commitment to improving the functions, processes, organisational characteristics and relations with partners that characterise centres of vocational excellence.

What are the activities and experience of the organisation in the areas relevant for this project? What are the skills and/or expertise of key persons involved in this project?

AKMI S. A. has an **extensive experience in managing European Funds and implementing large projects**. More specifically, AKMI has an **extensive and demonstrated experience** in:

- Training Needs Analysis
- Curricula Design
- Development of Training Material
- Delivery of trainings
- Tailor-made training
- Mobility Activities

In terms of **infrastructure**, and apart from the numerous laboratories, AKMI SA has a Digital Cinema and TV Platform, Fully Equipped Multimedia Workstations, Data/Voice Network Infrastructure, Studio Health & Beauty, Macintosh Platforms, Internet Room, Digital Suites, Sound & Music Multiplex Studios, Engineering, Pedagogical Labs, Ultra-modern Kitchens, Hairdressing Laboratories, Radio and Podcast

Facilities. AKMI always responds to the current needs and provides learners with various options of high quality in order to keep them active and adopt a holistic learner-centered approach.

Last but not least, **AKMI is member of EVBB** (European Association of Vocational Institutes) with a strong presence on the board of the organization and having taken over the General Secretariat of the organization. EVBB is **the European umbrella association of non-profit providers of Vocational Education and Training (VET)**. EVBB has more than 65 members coming both from the private and the public sector and covers all fields related to initial, advanced and further education and training. Hence, AKMI as very important member of EVBB **will disseminate and diffuse all the results of its numerous projects in European and International stakeholders**.

Staff:

Project Manager: *Mrs Victoria Topalidi*

Mrs. Topalidi works as a Project Manager of European Projects in AKMI S.A. She holds a BA and MA from the Faculty of International and European Relations of the University of Piraeus. She has extensive experience in the fields of Human Resources, Office Administration and Logistics, within International Non-Governmental Organizations. She is accustomed in multinational working environments. She has a strong command in Greek (mother tongue), English and French but she also speaks basic Turkish.

Financial Manager & Admin: *Mrs. Eleni Tsourelis*

Eleni works within the European project team for AKMI, with a focus on the financial management of the projects. Eleni has a Bachelor's in Political Studies from Panteion University and a Master's in Project Management and Product Development from Piraeus University. In parallel, she offers volunteer work to the smooth integration of refugees. She has offered her services on Greek Council of Refugees and Pixida and on CEAR (Comisión Española de Ayuda al Refugiado). She speaks Greek, English, and Spanish.

Researcher: *Mrs. Aspasia - Panagiota Mousoulidi*

Ms. Aspasia - Panagiota Mousoulidi is a Political Scientist, with a specialization in Political Analysis. She has experience in the fields of Geographical Policy, Inclusive Development and International Development Aid, working in the National Centre for Social Research and in the Greek Ministry of Foreign Affairs. She is involved in many projects, related with the vocational education of many disadvantaged groups (ie migrants, persons with disabilities). She is fluent in Greek, English and holds a good command of German.

Technician: *Mr. Diomedes Georgas*

Mr. Georgas holds a BA in Media Studies from University of Westminster, London and a MA in Political Communication from City University, London. He has over 10 years of experience in Marketing, advertising, in communication activities and in exploitation, dissemination activities as well. As Marketing Manager of AKMI, he is responsible for the designing of the marketing and communication strategy, having an important role in all the launching and rebranding activities, the design and implementation of Media events and Press briefings, as well as the coordination of communication sponsorships.